



## RENT / RENT-TO-OWN Contract

### Parties

Luther Strings Co. ("LS") agrees to provide \_\_\_\_\_ (the "Customer") with the instrument (and bow if applicable; the "Instrument", the "Bow") outlined in this contract, on a month-to-month basis, effective the date this contract is signed by LS and Customer, and concluding once the Customer has paid the full retail value of the Instrument, or returns the Instrument back to LS. The Customer must be at least 21 years of age to rent an instrument.

### Payment

Payment is taken through the BANK ACCOUNT & ROUTING NUMBER [ACH] OR CREDIT/DEBIT CARD (3.5% Processing Fee on all CREDIT/DEBIT Payments) on file. If the account or card on file changes, the customer must let LS know in advance. The Customer pays the first three months of rent, including taxes and Maintenance Fee (if applicable) upfront. The invoices for future payments are due the first of every month, and will be assessed during the first week of said month. Payment is due for any month in which the Customer has the Instrument in its possession for any duration of that month. Please see the next page for rentals shorter than a month.

\*Once a Rent-to-Own Customer has met the Full Retail Value of the Instrument, the Customer owns the Instrument and is no longer subject to payments of any kind. The Customer will be responsible for all damage after the final payment. The Maintenance Fee only covers damage if the instrument is brought into LS during the period when the Maintenance Fee is assessed.

When a Rental or Rent-to-Own Instrument is returned to LS by the Customer and this contract is terminated, all credit card and ACH information on file will be shredded.

### Late Fees

A late fee of \$10 will be charged if the card on file cannot be processed. If Payment and Late Fee are not received by the last day of the calendar month in which Payment is due, the Customer must immediately return the Instrument to LS. If Payment and Late Fee are not received, and the Instrument is not returned to LS by the last day of the calendar month in which payment is due, the Customer's credit card will be charged for the remainder of the full retail value of the Instrument. If the full retail value of the Instrument is not collected, the Customer will be sent to collections for the full retail value of the Instrument, including all collection costs, including attorney fees. LS may seek any other relief allowable, including repossession of the Instrument. Delinquent accounts will accrue 18% interest per year until paid in full.

### Repairs

Until the Customer has paid the full retail value of the Instrument, it is the sole property of LS. The Customer agrees that all repairs to the Instrument will be done exclusively by LS, at its applicable rates. The Customer is fully liable for any repairs LS deems necessary, at its sole discretion, to repair any damage to the Instrument that is a result of normal wear and tear, negligence or abuse. If the Customer is found to have repaired the Instrument without the consent of LS, the Customer is liable for the full retail value of the instrument and any applicable taxes, due by the last day of the month. The Customer is responsible for any repairs or maintenance necessary, at the sole discretion of LS, at the applicable rates.

### Maintenance Fee

The Maintenance Fee covers the cost of all repairs, except neglect (if the instrument is left in extreme weather), purposeful damage, and on-demand cosmetic repairs. The Maintenance Fee is based on the price of the entire rental. The Maintenance Fee is required for all rent-to-own contracts, and required for all rentals less than a month, and for all bass rentals.

### Return

RENT PROGRAM: The Customer may return the Instrument to LS at any time and the customer will not be billed starting the following month. If the customer does not pay the Maintenance Fee, the Customer is fully liable for any repairs LS deems necessary. Purchase of the Maintenance Fee is highly encouraged, but not required.

RENT-TO-OWN PROGRAM: The Customer may return the Instrument to LS at any time and the customer will not be billed starting the following month. All cumulative monthly rental payments can be credited towards the purchase of another instrument or bow, minus any repair costs. Purchase of the Maintenance Fee is required.

The Rent-to-Own program cannot be shared between different people.

CHOICE OF LAW. This Agreement will be governed by, and construed in accordance with, the laws of the State of Colorado.

SEVERABILITY: Unenforceability or invalidity of one or more clauses in this Agreement shall not have an effect on any other clause in this Agreement. If it is possible, any unenforceable or invalid clause in this Agreement shall be modified to show the original intention of the parties.

## Beginner Instrument Prices and Instrument Selection

Circle the size of the instrument type you would like to rent or purchase. If you wish to purchase more than one instrument of the same type, circle multiple sizes or write the number of instruments by the circled size (ex: "x2" for two instruments). The Maintenance Fee is required for all rent-to-own contracts, and required for all rentals less than a month, and for all bass rentals.

<i>Instrument</i>	<i>Rent</i>	<i>Rent-to-own</i>
<i>Violin Size: 1/32 1/16 1/10 1/8 1/4</i>	(\$16.50)/month	(\$16.67 + \$5 Maintenance Fee)/month
<i>Violin Size: 1/2 3/4 7/8 4/4</i>	(\$25)/month	(\$33.33 + \$6.67 Maintenance Fee)/month
<i>Viola Size: 11" 12" 13" 14" 15" 15.5" 16" 16.5"</i>	(\$25)/month	(\$33.33 + \$6.67 Maintenance Fee)/month
<i>Cello Size: 1/8 1/4 1/2 3/4</i>	(\$50)/month	(\$66.67 + \$13.33 Maintenance Fee)/month
<i>Cello Size: 7/8 4/4</i>	(\$62.50)/month	(\$83.33 + \$16.67 Maintenance Fee)/month
<i>Bass Size: 1/8 1/4 1/2 3/4 7/8</i>	(\$75)/month	(\$100 + \$20 Maintenance Fee)/month

### Beginner Instrument Prices

#### Beginner VIOLIN Prices

1/16, 1/32	\$400.00
1/8, 1/10	\$450.00
1/4	\$500.00
1/2	\$600.00
3/4	\$650.00
7/8, 4/4	\$750.00

*Included for free: \$68 Bow, \$66 Case, \$3 Rosin,  
and \$2 Microfiber Cleaning Cloth (\$139 total value)*

#### Beginner VIOLA Prices

11"	\$550.00
12"	\$600.00
13"	\$650.00
14"	\$700.00
15"-16"	\$750.00
16" and above	\$800.00

*Included for Free: \$85 Bow, \$96 Dart Case,  
\$3 Rosin and \$2 Microfiber Cleaning Cloth (\$186 total  
value)*

#### Beginner CELLO Prices

1/8	\$1,700.00
1/4	\$1,800.00
1/2	\$1,900.00
3/4	\$2,000.00
4/4	\$2,100

*Included for Free: \$99 Bow, \$199 Soft Case, \$3 Rosin,  
and \$2 Microfiber Cleaning Cloth (\$303 total value)*

#### Beginner BASS Prices

1/8	\$2,550.00
1/4	\$2,700.00
1/2	\$2,850.00
3/4, 7/8	\$3,000.00

*Included for Free: \$156 Bow and \$248 Soft Case, \$6 Rosin,  
and \$4 Microfiber Cleaning Cloth (\$414 total value)*

- Shoulder rests, mutes, and endpin stops can be purchased separately on the attached 'accessories' form.
- A bow can be upgraded by the discount of the included free bow.
- A case can be upgraded by the discount of the included free case.



## ACCESSORIES

Here is a list of accessories that you may find you need to go with your rental instrument.

Circle the options to purchase.

(Please note that all prices are subject to change at any time)

### Muco Violin Shoulder Rest

- 1/8 to 1/4 (\$12.00)
- 1/2 to 3/4 (\$12.50)
- 4/4 (\$13.00)

### Muco Viola Shoulder Rest

- 14" to 16.5" (\$15.50)

### Sponge

- Medium (\$5.20)
- Large (\$5.20)

(We also sell Kun, Everest, Viva la Musica, Bon Musica, and other shoulder rests)

### Violin Strings

- Rondo set (\$109.95)
- TI set (\$67.95)
- Tonica set (\$39.10)

(Individual strings, other brands, as well as strings for other instruments available upon request)

### Music Stands

- Quality heavy, big, black music stand (\$45.00)
- Small black wire music stand and bag (\$23.00)

### Orchestral Mute

- Vln (\$2.10)
- Vla (\$2.70)
- Cello (\$4.80)

### Rubber Practice Mute

- Vln (\$6.75)
- Vla (\$9.00)
- Cello (\$14.40)

### Cello Stops

- Artino cello pin stopper (\$25.34)
- Vivacello rock stop (\$22.75)
- Basic cello rock stop with strap (\$11.99)

**CUSTOMER INFORMATION**

Contact Information / Payment Details for the Customer / Responsible Party - **PLEASE FILL OUT IN FULL**

Parent Name:  
Student Name:  
Address:  
City / State / Zip:  
Phone 1: Home Work Mobile  
Phone 2: Home Work Mobile  
Phone 3: Home Work Mobile  
Email:  
Driver's License Number:  
Teacher:  
Teacher Phone:  
Teacher Email:  
\*credit card or ACH information to be filled out on last page

I, \_\_\_\_\_, hereby certify that the above information, including credit card information, is true and accurate to the best of my knowledge. If any of the above information changes, I agree to inform Luther Strings, Co. as to the changes, immediately.

\_\_\_\_\_  
Signature Date

**PAYMENT SCHEDULE** (for Luther Strings use)

Rent + Maintenance Fee					
(Excluding Tax)	Month				
	January				January
	February				February
	March				March
	April				April
	May				May
	June				June
	July				July
	August				August
	September				September
	October				October
	November				November
	December				December
	January				January
	February				February
	March				March
	April				April
	May				May
	June				June
	July				July
	August				August
	September				September
	October				October
	November				November
	December				December

## Payment

Payment is taken by credit/debit card or ACH. There is a 3.5% surcharge for credit/debit card payments, no surcharge for ACH payments.

This page will be shredded at the completion of this contract.

### Payment by Credit Card

Card number:

Expiration date:

Name on card:

CVV (3-digit security code):

Billing zip code:

### **-OR- Payment by ACH**

Name on Account:

(Please circle one):    Checking Account    or    Savings Account

Routing number:

Account number: